

San Mateo County CC District  
Management Salary Schedule (20)  
**(Revised 12/21/07)**  
Effective: 01-JAN-2008

| Grade | Step->    | 1                              | 2                               | 3         | 4         | 5         | 6         |  |
|-------|-----------|--------------------------------|---------------------------------|-----------|-----------|-----------|-----------|--|
| AA    | Ann 12/12 | 137000.00                      | 144000.00                       | 151000.00 | 159000.00 | 167000.00 | 175000.00 |  |
|       | Mon 12/12 | 11416.67                       | 12000.00                        | 12583.33  | 13250.00  | 13916.67  | 14583.33  |  |
|       |           | A3020                          | Vice-Chanc, HR and Empl Rels    |           |           |           |           |  |
|       |           | A3021                          | Vice-Chanc, Educ Svcs & Plan    |           |           |           |           |  |
|       |           | A3022                          | Chief Financial Officer         |           |           |           |           |  |
|       | A3025     | Vice-Chanc., Facilities        |                                 |           |           |           |           |  |
|       | A2032     | Dir of Community and Gov't Rel |                                 |           |           |           |           |  |
| AB    | Ann 12/12 | 130000.00                      | 137000.00                       | 144000.00 | 151000.00 | 159000.00 | 167000.00 |  |
|       | Mon 12/12 | 10833.33                       | 11416.67                        | 12000.00  | 12583.33  | 13250.00  | 13916.67  |  |
|       |           | A2005                          | Vice President, Instruction     |           |           |           |           |  |
|       |           | A2006                          | Vice President, Student Svcs    |           |           |           |           |  |
|       |           |                                |                                 |           |           |           |           |  |
| AC    | Ann 12/12 | 128000.00                      | 134000.00                       | 141000.00 | 148000.00 | 155000.00 | 163000.00 |  |
|       | Mon 12/12 | 10666.66                       | 11166.67                        | 11750.00  | 12333.33  | 12916.67  | 13583.33  |  |
|       |           | A2004                          | General Manager KCSM-TV/FM      |           |           |           |           |  |
|       |           | A2020                          | Executive Director, Foundation  |           |           |           |           |  |
|       |           | A2039                          | Dean, Administrative Services   |           |           |           |           |  |
|       | A3024     | Exec.Dir.Construction Planning |                                 |           |           |           |           |  |
| AD    | Ann 12/12 | 122000.00                      | 128000.00                       | 134000.00 | 141000.00 | 148000.00 | 155000.00 |  |
|       | Mon 12/12 | 10166.67                       | 10666.67                        | 11166.67  | 11750.00  | 12333.33  | 12916.67  |  |
|       |           | A2010                          | Dean, Couns/Advis/Matric        |           |           |           |           |  |
|       |           | A2011                          | Dean, Division                  |           |           |           |           |  |
|       |           |                                |                                 |           |           |           |           |  |
| AE    | Ann 12/12 | 116000.00                      | 122000.00                       | 128000.00 | 134000.00 | 141000.00 | 148000.00 |  |
|       | Mon 12/12 | 9666.67                        | 10166.67                        | 10666.67  | 11166.67  | 11750.00  | 12333.33  |  |
|       |           | A2023                          | Director of General Services    |           |           |           |           |  |
|       |           | A3015                          | Dir of Maintenance & Operations |           |           |           |           |  |
|       |           | A3026                          | Director of Auxiliary Services  |           |           |           |           |  |

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|-------|-----------|--|-----------|-----------|-----------|-----------|-----------|
| AF    | Ann 12/12 | 110000.00  | 116000.00 | 122000.00 | 128000.00 | 134000.00 | 141000.00 |
|       | Mon 12/12 | 9166.67  | 9666.67   | 10166.67  | 10666.67  | 11166.67  | 11750.00  |
|       | A2008     | Dean, Admissions/Records                                 |           |           |           |           |           |
|       | A2031     | Director, CTL & Instr Tech                               |           |           |           |           |           |
|       | A2036     | Dean, Special Projects                                   |           |           |           |           |           |
|       | A2042     | Dean, Enrollment Services                                |           |           |           |           |           |
|       | A2043     | Dean, Planning, Research and Institutional Effectiveness |           |           |           |           |           |
|       | A3010     | Dean, Corporate Education                                |           |           |           |           |           |
|       | A3018     | Dean, Univ Ctr / Acad Supp Svc                           |           |           |           |           |           |
| AG    | Ann 12/12 | 105000.00  | 110000.00 | 116000.00 | 122000.00 | 128000.00 | 134000.00 |
|       | Mon 12/12 | 8750.00  | 9166.67   | 9666.67   | 10166.67  | 10666.67  | 11166.67  |
|       | A2018     | Director, EWD Multimedia Initiative                      |           |           |           |           |           |
|       | A3011     | Dir, Ctr for Inter Trade Devel                           |           |           |           |           |           |
| AH    | Ann 12/12 | 100000.00  | 105000.00 | 110000.00 | 116000.00 | 122000.00 | 128000.00 |
|       | Mon 12/12 | 8333.33  | 8750.00   | 9166.67   | 9666.67   | 10166.67  | 10666.67  |
| AI    | Ann 12/12 | 95000.00   | 100000.00 | 105000.00 | 110000.00 | 116000.00 | 122000.00 |
|       | Mon 12/12 | 7916.67  | 8333.33   | 8750.00   | 9166.67   | 9666.67   | 10166.67  |
|       | A2015     | Director of Business Services                            |           |           |           |           |           |
|       | A2041     | Director of Development                                  |           |           |           |           |           |
|       | A3013     | Dir, Plan, Rsrch & Stu Success                           |           |           |           |           |           |
|       | A3016     | Dir, Coll Devl, Mrktg & PR                               |           |           |           |           |           |
| AJ    | Ann 12/12 | 90000.00   | 95000.00  | 100000.00 | 105000.00 | 110000.00 | 116000.00 |
|       |           | 7500.00  | 7916.67   | 8333.33   | 8750.00   | 9166.67   | 9666.67   |