

2006 - 2008 Partnership.

A Unique Opportunity

California Community College Partnership Workshop

Date: October 11, 2005









Agenda

- Welcome and Introductions: Fred Harris and Chris Riley
- Program Background: Frank Spasaro
- Overview of CCC Program: Fred Harris and Chris Riley
- IOU Resources: Chris Riley
- Program Procedures: Hob Issa
- Project Screening and Evaluation Criteria: Randall Higa
- Forms: Randall Higa
- Timelines for Submittals: Randall Higa
- Customer Testimony: Gary Nellesen
- Questions and Answer: All

Welcome and Introductions

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- Randall Higa (Sempra): (213) 244-3661, e-mail: rhiga@semprautilities.com
- Michael Lo (SCE): (626) 302-3818, e-mail: michael.lo@sce.com
- Lisa Hannaman (SCE): (714) 895-0616, e-mail: lisa.hannaman@sce.com
- Hob Issa (Lincus Building Systems): (949) 244-6528,

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Program Background

- Successful Statewide and Local Government Partnership Programs for 2004-2005.
- Expanded to Community Colleges for 2006-2008. Unique
 Opportunity to leverage the \$12 Billion of funding being spent on Facilities and Infrastructure Statewide.
- Implementation of Projects will be focused in three main areas –
 Retrofit, New Construction, and Retro-Commissioning

Overview of CCC Program

What is the CCC-IOU EE Partnership?

- A unique energy efficiency program; administered by the four IOUs. The program is intended to:
 - Improve CCC facilities and lowering operating costs at campuses statewide.
 - Allow the CCC to leverage the local bond dollars and statewide project funding.
 - Consist of several components focused around Energy Efficiency and Energy Education. The components include:
 - New Construction and Retrofit Projects
 - Retro-Commissioning Projects
 - Training and Education Program
 - Emerging Technologies
 - Through this incentive program, the utilities will offer administrative and technical support. Utilities will be responsible for verifying the savings and the project at completion.
 - This program is funded by California ratepayers and administered by the four IOUs under the auspices of the California Public Utilities Commission (CPUC).

Overview of CCC Program (Con't)

What is the Timeline?

- The Program will run from <u>January 2006 to December 2008</u>.
- Project applications for the Communities Colleges will begin on October 15th and run until November 15th of 2005.
- Projects will go through two form processes. Form One will be the Initial
 Project Proposal and Form Two will be the Detailed Project Proposal.
- The Project Forms will be applicable to all Retrofit, New Construction, and Retro-Commissioning Projects
- Project implementation will begin January 1, 2006.

Overview of CCC Program (Con't)

Why Should CCC Participate?

- CCC has a tremendous opportunity to lower it's operating cost and achieve permanent load reduction by improving energy efficiency in new and existing facilities.
- Participation will assist the CCC in complying with the Governor's Executive Order S-20-04 which requires state agencies and departments to reduce energy purchases by 20% over the next ten years.
- Previous energy bond programs, and loan programs have not met the unique needs of the CCC; the financial and administrative terms of a partnership can be customized to meet these needs.
- The Program is an opportunity to directly access public-good funds on a large scale through a proven and efficiently operated program.
- Up to \$36 million of IOU project funding will be made available this cycle, with additional funding possible in future cycles based on the program's success.
- Funding earmarked for the CCC will be allocated to other programs if the CCC does not act on this unique opportunity to seize their share of the funding.

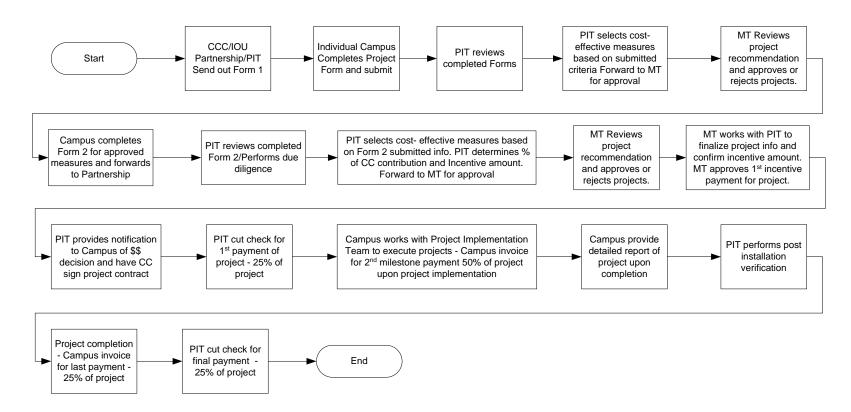
IOU Resources

- These are services and resources that are available through all the Investor
 Owned Utilities and would be included as opportunities for the
 districts/campuses through the partnership:
 - Technical assistance to identify potential projects
 - Assistance in calculations of energy savings to meet project threshold
 - Audits of Facilities
 - Design Assistance for new construction projects
 - Assistance in Sustainable Design
 - Energy Centers for technology and training resources
 - Additional Financial Incentives to help offset investments in Energy Efficiency
 - Local Account Representative assistance (see attached list for names and numbers)

Program Procedures

EE Project Information Submission Process

CCC/IOU EE Partnership Program Monday, October 10, 2005 DRAFT



Note:

- 1. CCC California Community College
- 2. IOU Investor Owned Utilities (SCE, PG&E, SDG&E and SCG.
- 3. MT Management Team for CCC/IOU EE Partnership Program
- 4. PIT Program Implementation Team for CCC/IOU EE Partnership Program

Project Screening Criteria

Minimum Requirements

- Must be served by one or more of the four IOUs
- Persistent kWh savings, therm savings, peak kW reduction
- Project simple payback period (under 6 years on retrofit; longer for new construction, shorter for RCx)
- Campus co-funding required—minimum of 20%
- IOU funding approximately 24 cents/kWh, \$1.00/therm saved
- Project schedule meets program needs; completion by end of 2008 or sooner
- Ability to deliver scope on budget and on schedule
- Projects include retrofits, Retro-commissioning (RCx), new construction
- Double dipping not allowed
- New construction limitations—SBD coordination
- Liability insurance requirements
- Deadline for initial submittals: October 15 November 15, 2005

Evaluation Criteria

Evaluation/Prioritization Criteria

- Favor projects that can be completed or show substantial completion in a short time
- Favor projects with better cost-effectiveness
- Favor projects with shorter payback periods
- Favor retrofit & NC projects that are commissioned
- Favor comprehensive projects over simple retrofits
- Favor projects with better project management and staffing levels
- Districts/Campuses receiving high levels of funding will be less favored for future projects ("spreading of the wealth")
- Favor projects with more complete analysis, audits and studies

Forms

- See Attached Form #1
- See Attached Form #2

Timeline for Submittals

- Initial Project Submittal Period October 15-November 15, 2005
- Form 1 Projects will be reviewed by the Project Implementation Team every two weeks
- Form 1 Projects that have been approved will have three weeks to provide their information and documentation for Form 2.
- The Project Implementation Team will then evaluate the Form 2 Projects every two to three weeks for final approval to move forward.
- Within a week after the Project Implementation Team approves Form 2
 Projects and submits the projects to Management Team, the
 Management Team will evaluate the project for Final Approval.
- One Week after the Management Team has approved the project, the IOU will get you the Project Contract to sign by the Campus/District.
 Then work may begin.

Customer Testimony

Mt. Sac – Customer Testimony

Question and Answer