

## Hard to Fill Jobs

There are (53,054 job postings) between (Jun. 21, 2021 - Jun. 20, 2022 (Data not available after Jun. 19, 2022)) in your area for the selected criteria.

## Active Selections

Last 365 days AND ( County : San Mateo, CA OR County : San Francisco, CA OR County : Santa Clara, CA OR County : Contra Costa, CA OR County : Alameda, CA ) AND ( BGT OCC : Sales Representative OR BGT OCC : Retail Store Manager / Supervisor OR BGT OCC : Account Manager / Representative OR BGT OCC : Account Executive OR BGT OCC : Product Demonstrator OR BGT OCC : Sales Supervisor OR BGT OCC : Sales Assistant OR BGT OCC : Advertising Sales Representative OR BGT OCC : Membership Sales Representative OR BGT OCC : Merchandising Manager ) AND ( ( Education : Both sub-baccalaureate and bachelor's-level credentials (inferred) ) AND ( Education : High school or vocational training (specified) OR Education : Associate's degree (specified) OR Education : Not listed (specified) ) )

\*Location quotients show how concentrated demand is within a particular geography. US-wide average demand equals 1.0; an LQ of 1.2, for example, indicates 20% higher demand than the US average (or 1.2 times the US concentration). Grayed out values should be used with caution due to low posting totals.

\*Time to Fill for a particular BGT OCC is determined using historic data for jobs. The indicators (Easier/Much Easier/Similar/Harder/Much Harder) are for a BGT OCC in the selected location relative to that occupation nationwide. Grayed out values should be used with caution due to low posting totals.

BGT OCC	BGT OCC Family	Number of Job Postings	Time to Fill	Burning Glass Salary	Location Quotient
Retail Store Manager / Supervisor	Sales	Very High (19,613)	Similar (33 days)	\$49,593	Low (0.7)
Sales Representative	Sales	Very High (17,794)	Similar (38 days)	\$66,648	Low (0.8)
Account Manager / Representative	Sales	High (4,570)	Similar (40 days)	\$68,239	Average (1.0)
Account Executive	Sales	High (4,558)	Similar (40 days)	\$85,756	Very High (1.6)
Product Demonstrator	Sales	Medium (2,866)	Similar (36 days)	\$45,235	Average (1.0)
Sales Supervisor	Sales	Medium (1,996)	Similar (37 days)	\$57,481	Average (1.0)
Sales Assistant	Sales	Medium (900)	Similar (36 days)	\$49,800	Low (0.7)
Advertising Sales Representative	Sales	Low (358)	Similar (42 days)	\$63,127	Average (1.1)
Membership Sales Representative	Sales	Low (307)	Easier (42 days)	\$45,762	Very Low (0.6)
Merchandising Manager	Sales	Low (92)	Similar (35 days)	\$57,003	Average (1.0)

Unspecified postings: 0

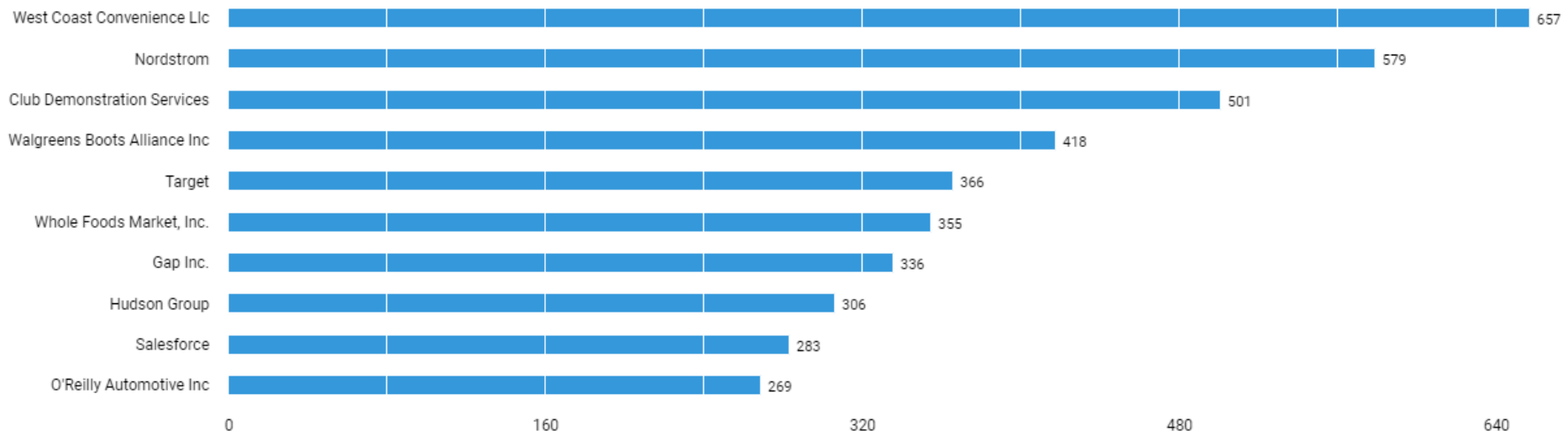
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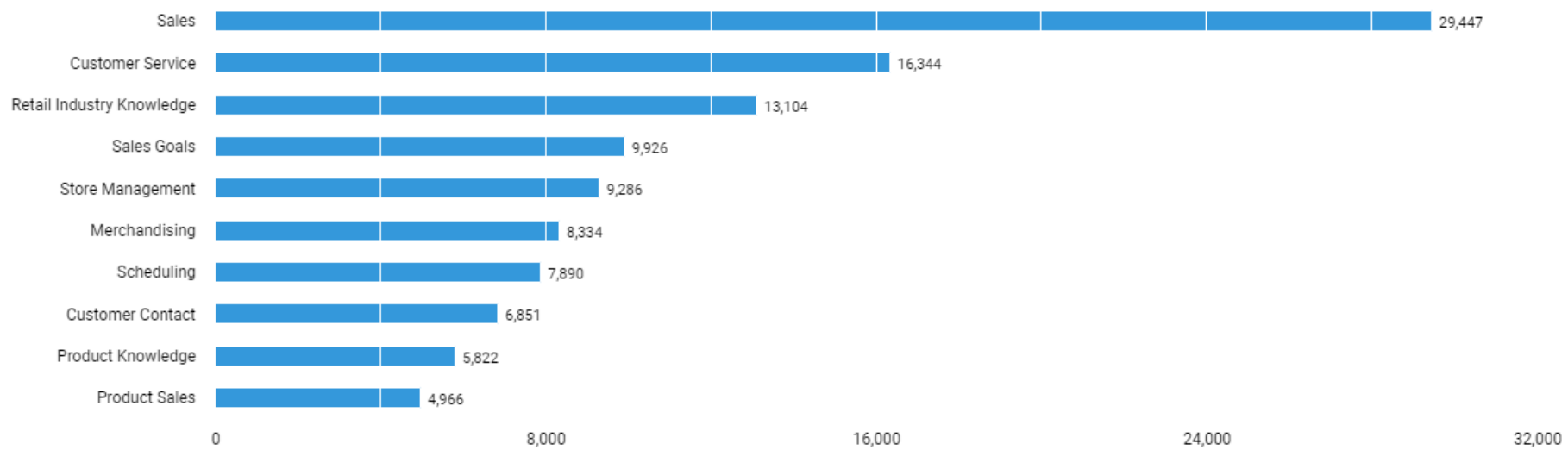
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## Who are these employers?



Unspecified postings: 6,650

## What are the most requested skills? (Specialized Skills)



Unspecified postings: 5,259

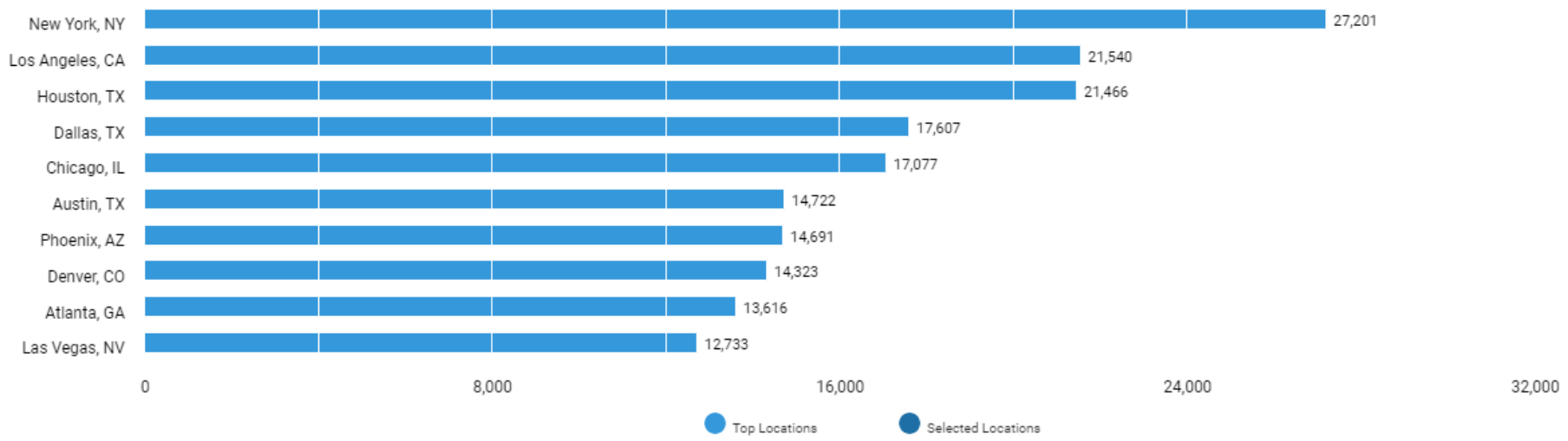
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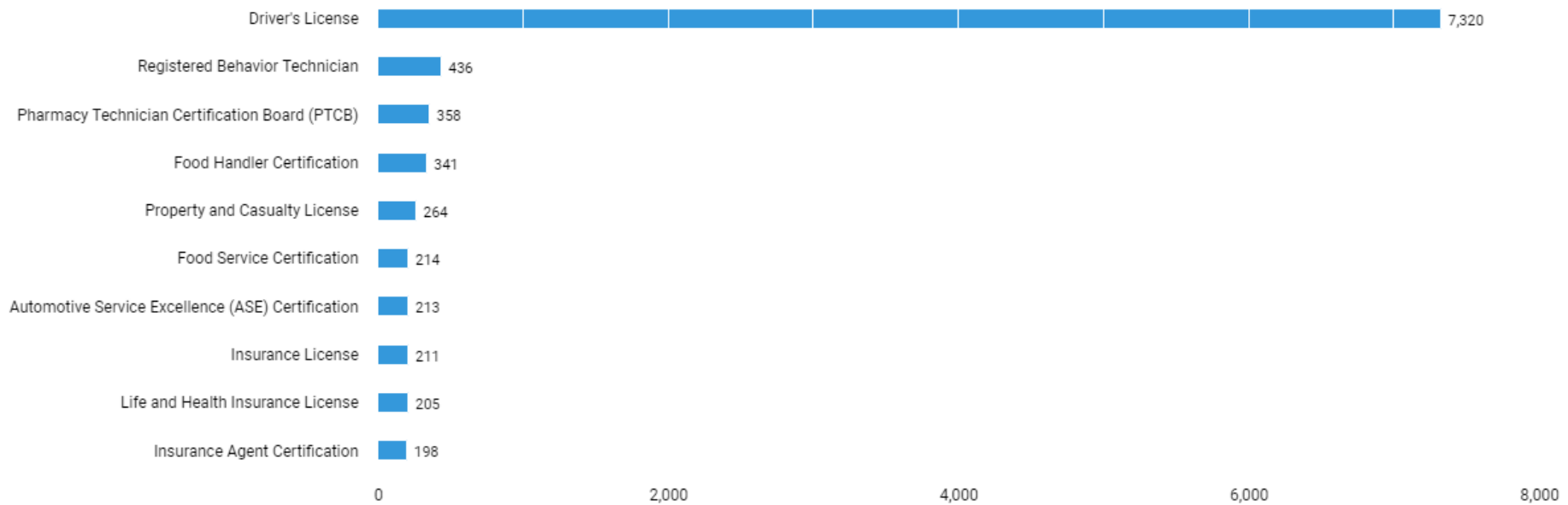
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## What are the in-demand locations?



Unspecified postings: 35,715

## What are the most common certifications for these jobs?



Unspecified postings: 42,789

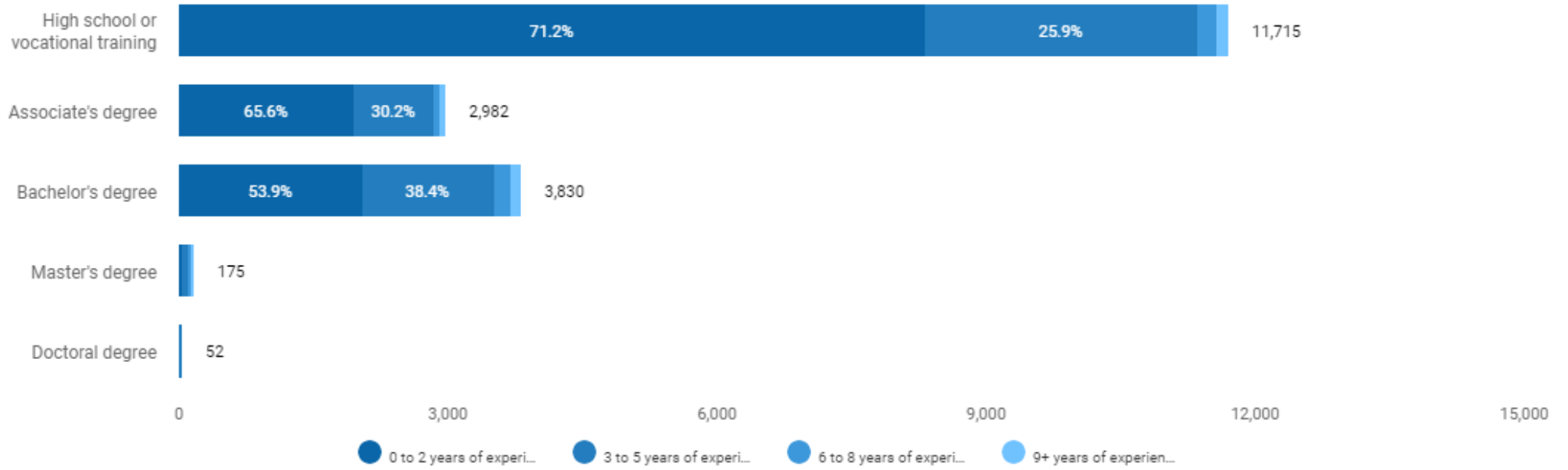
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## What are the education and experience levels for these jobs?



Unspecified postings: 39,975