

Market Profile

4200 Farm Hill Blvd Prepared by Voorhees Redwood City, CA 94061 Redwood City, CA 94061 Redwood City, CA 94061 37.4476 Latitude: Longitude: -122.260572 Radius: 5.0 miles Radius: 10.0 miles 171,815 9,779 172,488 172,718 0.03% 25,635 307 25,373 25,266 -0.08% 2000 Total Population 501.605 2000 Total Population 2000 Group Quarters 2006 Total Population 2011 Total Population 2006 - 2011 Annual Rate 14,180 508,611 511,673 0.12% 2000 Households 9.706 62.964 191.152 2000 Households 2000 Average Household Size 2006 Households 2006 Average Household Size 2011 Households 2011 Average Household Size 2006 - 2011 Annual Rate 2.57 63,662 2.56 63,704 2.56 0.01% 191,152 2.55 193,743 2.55 194,412 2.56 0.07% 2.61 9,684 2.59 9,631 2.59 -0.11% 7,178 2.96 2000 Families 2000 Average Family Size 2006 Families 2006 Average Family Size 2011 Families 2011 Average Family Size 2006 - 2011 Annual Rate 40,660 120,763 3.13 3.13 7,167 2.94 7,125 2.94 -0.12% 40,809 3.13 40,651 122,360 3.14 122,498 3.14 3.16 0.02% 2000 Housing Units
Owner Occupied Housing Units
Renter Occupied Housing Units
Vacant Housing Units
2006 Housing Units
Owner Occupied Housing Units
Renter Occupied Housing Units
Vacant Housing Units
Vacant Housing Units 9 890 64 680 196 321 9,890 81.4% 16.7% 1.8% 9,940 81.6% 15.8% 196,321 57.2% 40.2% 2.7% 201,253 57.4% 38.9% 58.4% 38.9% 2.7% 66,132 58.0% 38.2% Renter Occupied Housing Units Vacant Housing Units 2011 Housing Units Owner Occupied Housing Units Renter Occupied Housing Units Vacant Housing Units 2.6% 9,929 81.3% 15.7% 3.0% 3.7% 3.7% 3.7% 66,606 57.1% 38.5% 4.4% 203,192 56.8% 38.9% 4.3% Median Household Income \$96,453 \$76,783 \$77,138 2000 \$121,330 \$146,161 \$96,179 \$117,027 \$97,422 \$118,799 2006 2011 \$602,782 \$601,468 \$574,746 2000 2006 \$1,000,001 \$1,000,001 \$1,000,001 \$1,000,001 \$1,000,001 2011 \$1,000,001 Per Capita Income 2000 2006 2011 \$56,392 \$70,748 \$88,007 \$44,764 \$57,616 \$72,325 \$44,620 \$58,410 \$73,377 Median Age 36.2 37.1 38.2 2000 41.5 36.7 2006 2011 42.9 44.9 37.6 39.0

Data Note: Household population includes persons not residing in group quarters. Average Household Size is the household population divided by total households. Persons in families include the householder and persons related to the householder by birth, marriage, or adoption. Per Capita Income represents the income received by all persons aged 15 years and over divided by total

population. Detail may not sum to totals due to rounding.

Source: U.S. Bureau of the Census, 2000 Census of Population and Housing. ESRI forecasts for 2006 and 2011.



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ESRI		4200 Farm Hill Blvd	4200 Farm Hill Blvd	Prepared by Voorhees
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-	2000 Households by Income			
	Household Income Base	9.774	62.986	191.376
110	< \$15,000	3.7%	6.8%	
	\$15,000 - \$24,999	4.1%	6.3%	
	\$25,000 - \$34,999	4.9%	7.2%	
	\$35,000 - \$49,999	8.9%	11.9%	11.3%
	\$50,000 - \$74,999	15.8%	16.7%	16.8%
	\$75,000 - \$99,999	14.2%	12.8%	13.3%
	\$100,000 - \$149,999	21.1%	16.9%	17.1%
	\$150,000 - \$199,999	9.0%	8.0%	8.3%
	\$200,000 +	18.2%	13.4%	12.8%
	Average Household Income	\$146,528	\$119,351	\$115,222
	2006 Households by Income			
	Household Income Base	9,684	63,660	
	< \$15,000	2.8%	4.9%	
	\$15,000 - \$24,999	2.6%	4.5%	
	\$25,000 - \$34,999	3.4%	5.3%	
	\$35,000 - \$49,999	6.1%	9.2%	
	\$50,000 - \$74,999	12.5%	14.4%	
	\$75,000 - \$99,999	13.0%	13.3%	
	\$100,000 - \$149,999	19.9%	17.3%	
	\$150,000 - \$199,999	14.7%	11.5%	
	\$200,000 +	25.1%	19.6%	
	Average Household Income	\$184,724	\$153,276	\$151,955
	2011 Households by Income	0.000	00.704	404.400
	Household Income Base	9,630 2.2%	63,701 3.9%	
	< \$15,000 \$15,000 - \$24,999	1.8%	3.7%	
	\$25,000 - \$24,999 \$25,000 - \$34,999	2.2%	3.5%	
	\$35,000 - \$34,999	4.5%	7.1%	
	\$50.000 - \$49,999 \$50.000 - \$74.999	10.1%	13.1%	
	\$75,000 - \$74,599	10.3%	10.8%	
	\$100,000 - \$149,999	20.2%	19.0%	
	\$150,000 - \$199,999	14.2%	11.7%	
	\$200,000 +	34.6%	27.3%	
	Average Household Income	\$230,170	\$193,029	
	2000 Owner Occupied HUs by Value			
	Total	8,095	37,914	
	< \$50,000	0.4%	1.7%	1.3%
	\$50,000 - \$99,999	0.5%	1.1%	
	\$100,000 - \$149,999	0.1%	0.5%	
	\$150,000 - \$199,999	0.3%	1.0%	
	\$200,000 - \$299,999	3.1%	5.1%	
	\$300,000 - \$499,999	28.5%	25.7%	
	\$500,000 - \$999,999	47.2%	44.1%	
	\$1,000,000+	20.0%	20.7%	
	Average Home Value	\$711,310	\$695,111	\$672,038

2000 Specified Renter Occupied HUs	s by Contract Rent		
Total	1,602	24,983	78,485
With Cash Rent	97.2%	97.8%	97.9%
No Cash Rent	2.8%	2.2%	2.1%
Median Rent	\$1,345	\$1,065	\$1,122
Average Rent	\$1,454	\$1.195	\$1,213

Data Note: Income represents the preceding year, expressed in current dollars. Household income includes wage and salary earnings, interest, dividends, net rents, pensions, SSI and welfare payments, child support and alimony. Specified Renter Occupied HUs exclude houses on 10+ acres. Average Rent excludes units paying no cash rent.

Source: U.S. Bureau of the Census, 2000 Census of Population and Housing. ESRI forecasts for 2006 and 2011.



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	2000 Population by Age			
	Total	25,632	171,815	501,606
II II II	0 - 4	6.3%	6.6%	6.4%
	5 - 9	6.2%	6.5%	6.5%
	10 - 14	6.1%	5.8%	5.9%
	15 - 19	4.8%	6.5%	5.7%
	20 - 24	3.4%	7.1%	6.1%
	25 - 34	11.1%	15.4%	16.4%
	35 - 44	18.8%	17.2%	17.2%
	45 - 54	17.0%	13.8%	14.1%
	55 - 64	10.5%	8.5%	8.9%
	65 - 74	7.6%	5.8%	6.1%
	75 - 84	6.5%	5.0%	4.8%
	85+	1.7%	1.9%	1.8%
	18+	78.1%	78.0%	77.8%
	2006 Population by Age			
	Total	25,374	172,487	508,611
	0 - 4	5.9%	6.3%	6.2%
	5 - 9	7.4%	6.6%	6.3%
	10 - 14	6.9%	6.7%	6.8%
	15 - 19	5.4%	7.2%	6.4%
	20 - 24	3.5%	7.3%	6.5%
	25 - 34	7.9%	12.5%	13.5%
	35 - 44	17.0%	16.4%	16.5%
	45 - 54	17.3%	14.4%	14.6%
	55 - 64	13.2%	10.5%	10.9%
	65 - 74	6.8%	5.4%	5.7%
	75 - 84	6.1%	4.4%	4.5%
	85+	2.5%	2.1%	2.0%
	18+	76.2%	76.8%	77.1%
	2011 Population by Age			
	Total	25,267	172,717	511,674
	0 - 4	5.8%	6.5%	6.3%
	5 - 9	5.7%	5.6%	5.4%
	10 - 14	7.9%	6.5%	6.2%
	15 - 19	5.7%	7.4%	6.5%
	20 - 24	3.8%	8.5%	7.6%
	25 - 34	7.0%	11.5%	12.8%
	35 - 44	14.2%	14.3%	14.6%
	45 - 54	19.7%	15.9%	15.9%
	55 - 64	14.7%	11.6%	12.0%
	65 - 74	7.4%	5.9%	6.3%
	75 - 84	5.0%	3.8%	4.1%
	85+	3.1%	2.4%	2.4%
	18+	76.8%	77.8%	78.3%
	2000 Population by Sex			
	Males	48.9%	49.8%	49.8%
	Females	51.1%	50.2%	50.2%
	2006 Population by Sex	51.1%	30.2%	30.2%
	Males	48.8%	50.1%	50.0%
	Males Females	51.2%	49.9%	50.0%
	2011 Population by Sex	51.2%	49.970	50.0%
	Males	48.6%	50.2%	50.1%
		40.0% 51.4%	49.8%	49.9%
	Females		49.8% SRI forecasts for 2006 and	



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	2000 Population by Race/Ethnicity			
	Total	25,635	171,815	501,603
ALC: N	White Alone	86.7%	75.2%	68.4%
	Black Alone	0.7%	1.8%	3.6%
	American Indian Alone	0.2%	0.4%	0.4%
	Asian or Pacific Islander Alone	5.9%	8.2%	14.4%
	Some Other Race Alone	3.3%	10.5%	9.1%
	Two or More Races	3.2%	3.8%	4.0%
	Hispanic Origin	9.5%	22.9%	19.3%
	Diversity Index	37.6	63.0	66.5
	2006 Population by Race/Ethnicity			
	Total	25,373		
	White Alone	83.1%		
	Black Alone	0.7%		
	American Indian Alone	0.2%		
	Asian or Pacific Islander Alone	7.4%		
	Some Other Race Alone	4.3%		
	Two or More Races	4.4%		
	Hispanic Origin	12.3%		
	Diversity Index	45.5	68.4	71.8
	2011 Population by Race/Ethnicity			
	Total	25,266		
	White Alone	79.7%		
	Black Alone	0.8%		
	American Indian Alone	0.2%		
	Asian or Pacific Islander Alone	8.7%		
	Some Other Race Alone	5.2%		
	Two or More Races	5.4%		
	Hispanic Origin	15.0%		
	Diversity Index	52.2	72.3	75.5
₹.	2000 Population 3+ by School Enrol			
P.	Total	24,659		
•	Enrolled in Nursery/Preschool	2.4%	2.1%	2.0%



Enrolled in Kindergarten	1.5%	1.3%	1.4%
Enrolled in Grade 1-8	10.4%	10.6%	10.7%
Enrolled in Grade 9-12	4.3%	4.5%	4.8%
Enrolled in College	4.7%	8.4%	5.8%
Enrolled in Grad/Prof School	1.7%	1.9%	2.8%
Not Enrolled in School	75.0%	71.3%	72.5%
2000 Population 25+ by Educational Attainm	ent		
Total	18,817	116,423	349,097
Less than 9th Grade	2.3%	7.0%	6.4%
9th - 12th Grade, No Diploma	4.6%	6.4%	6.1%
High School Graduate	13.9%	14.4%	12.9%
Some College, No Degree	22.3%	19.5%	17.8%
Associate Degree	8.3%	6.7%	6.1%
Bachelor's Degree	25.9%	25.2%	27.2%
Master's/Prof/Doctorate Degree	22.7%	20.8%	23.6%

Data Note: Persons of Hispanic Origin may be of any race. The Diversity Index measures the probability that two people from the same area will be from different race/ethnic groups.

Source: U.S. Bureau of the Census, 2000 Census of Population and Housing. ESRI forecasts for 2006 and 2011.



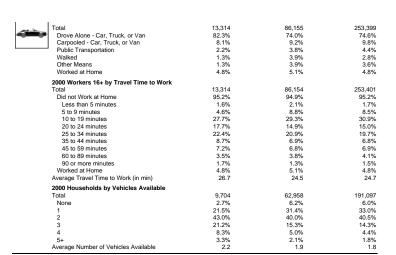
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(A)	2000 Population 15+ by Sex and Mar	ital Status		
	Total	20,923	139,645	406,554
y Ter	Females	51.9%	50.8%	50.7%
_	Never Married	10.1%	13.4%	12.8%
	Married, not Separated	31.6%		
	Married, Separated	0.7%	1.0%	
	Widowed	4.8%		
	Divorced	4.7%		
	Males	48.1%		
	Never Married	12.0%		
	Married, not Separated	31.4%	27.0%	
	Married, Separated	0.5%		
	Widowed	1.1%	1.0%	,
	Divorced	3.0%	3.5%	3.6%
In	2000 Population 16+ by Employmen			
	Total	20,697	137,904	401,387
	In Labor Force	66.8%	66.4%	
	Civilian Employed	65.6%		
	Civilian Unemployed	1.2%		
	In Armed Forces	0.0%		
	Not in Labor Force	33.2%	33.6%	33.5%
	2006 Civilian Population 16+ in Labo			
	Civilian Employed	97.2%	95.3%	95.6%
	Civilian Unemployed	2.8%	4.7%	4.4%
	2011 Civilian Population 16+ in Labo	r Force		
	Civilian Employed	97.4%	95.7%	96.0%
	Civilian Unemployed	2.6%	4.3%	4.0%
	2000 Females 16+ by Employment S	tatus and Ago of Children		
	Total	10,765		203,818
	Own Children < 6 Only	9.3%	7.9%	
	Employed/in Armed Forces	5.8%		
	Unemployed	0.1%	0.1%	0.1%
	Not in Labor Force	3.3%	3.0%	3.3%
	Own Children <6 and 6-17	5.0%	5.8%	5.6%
	Employed/in Armed Forces	2.9%	3.0%	2.9%
	Unemployed	0.0%		
	Not in Labor Force	2.1%		
	Own Children 6-17 Only	14.3%	13.8%	
	Employed/in Armed Forces	10.7%		
	Unemployed	0.1%		
	Not in Labor Force	3.6%		
	No Own Children <18	71.4%		
	Employed/in Armed Forces	38.2%	38.9%	
	Unemployed	0.7%		
	Not in Labor Force	32.5%	31.6%	31.1%

Source: U.S. Bureau of the Census, 2000 Census of Population and Housing. ESRI forecasts for 2006 and 2011.



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	2006 Employed Population 16+ by In-	dustry		
	Total	12,162	80,839	234,938
	Agriculture/Mining	0.3%	0.4%	0.3%
	Construction	8.4%	7.2%	6.0%
	Manufacturing	10.1%	9.8%	10.5%
	Wholesale Trade	2.8%	3.1%	3.3%
	Retail Trade	9.7%	10.7%	10.4%
	Transportation/Utilities	4.0%	3.2%	3.6%
	Information	4.3%	3.9%	4.2%
	Finance/Insurance/Real Estate	8.7%	8.3%	8.5%
	Services	49.1%	51.2%	50.7%
	Public Administration	2.7%	2.2%	2.4%
	2006 Employed Population 16+ by Oc	ccupation		
	Total	12,159	80,837	234,941
	White Collar	77.8%	72.5%	75.9%
	Management/Business/Financial	26.8%	22.3%	22.6%
	Professional	29.9%	28.5%	31.9%
	Sales	10.1%	10.8%	10.6%
	Administrative Support	11.0%	10.9%	10.7%
	Services	9.6%		12.2%
	Blue Collar	12.6%	14.1%	12.0%
	Farming/Forestry/Fishing	0.1%	0.2%	0.2%
	Construction/Extraction	5.8%	5.8%	4.6%
	Installation/Maintenance/Repair	2.3%	2.1%	1.8%
	Production	2.1%	2.9%	2.5%
	Transportation/Material Moving	2.3%	3.2%	2.8%
	2000 Workers 16+ by Means of Trans	portation to Work		



5+ Average Number of Vehicles Available Source: U.S. Bureau of the Census, 2000 Census of Population and Housing. ESRI forecasts for 2006



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0.0	2000 Households by Type					
⊿.≏.	Total	9,707	62,964	191,151		
48h A	Family Households	73.9%	64.6%	63.2%		
	Married-couple Family	63.1%	52.6%	51.4%		
	With Related Children	26.7%	24.9%	24.2%		
	Other Family (No Spouse)	10.8%	12.0%	11.89		
	With Related Children Nonfamily Households	5.6% 26.1%	6.9% 35.4%	6.79 36.89		
	Householder Living Alone	18.7%	26.6%	27.5%		
	Householder Not Living Alone	7.3%	8.8%	9.3%		
	Flodserfolder Not Elving Alone					
	Households with Related Children	32.3%	31.8%	30.9%		
	Households with Persons 65+	27.6%	24.0%	23.5%		
	2000 Households by Size					
	Total	9,706				
	1 Person Household	18.7%	26.6%	27.59		
	2 Person Household 3 Person Household	38.9%	34.2%	34.19		
	4 Person Household	18.2% 15.7%	15.3% 13.4%	15.39 13.19		
	5 Person Household	5.8%		5.49		
	6 Person Household	1.6%	2.4%	2.29		
	7+ Person Household	1.1%	2.4%	2.49		
	2000 Households by Year Householder Moved In					
	Total	9,704	62,957	191,09		
	Moved in 1999 to March 2000	13.9%	18.1%	19.99		
	Moved in 1995 to 1998	24.8%	28.9%	29.19		
	Moved in 1990 to 1994	13.5%	15.9%	15.29		
	Moved in 1980 to 1989	18.5%	16.0%	15.69		
	Moved in 1970 to 1979	13.2%	10.5%	10.49		
	Moved in 1969 or Earlier	16.1%	10.6%	9.89		
	Median Year Householder Moved In	1991	1994	199		
	2000 Housing Units by Units in Struc					
	Total	9,882				
	1, Detached	88.0%	58.8%	54.69		
	1, Attached	5.1%	7.3%	8.19		
	2	1.5%	2.7%	2.09		
	3 or 4 5 to 9	0.5%	4.8%	4.69		
	10 to 19	1.0% 1.8%	6.5% 7.0%	6.79 6.69		
	10 to 19 20+	1.8%	7.0%	16.39		
	Mobile Home	0.0%	1.4%	0.99		
	Other	0.0%	0.6%	0.29		
	2000 Housing Units by Year Structur	e Built				
	Total	9,886	64,672	196,268		
	1999 to March 2000	0.9%	0.9%	1.09		
	1995 to 1998	2.2%		2.99		
	1990 to 1994	3.6%	2.9%	3.59		
	1980 to 1989	8.6%	8.5%	10.09		
	1970 to 1979	10.3%	14.4%	17.79		
	1969 or Earlier	74.3%	71.4%	64.99		
	Median Year Structure Built	1957	1959	196		

Source: U.S. Bureau of the Census, 2000 Census of Population and Housing.



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		Top 3 Tapestry Se	gments	
	1.	Connoisseurs	Urban Chic	Urban Chic
	2.	Urban Chio	Connoisseurs	Laptops and Lattes
	3.	Wealthy Seaboard Suburbs		Trendsetters



2006 Consumer Spending shows the amount spent on a variety of goods and services by households that reside in the market area. Expenditures are shown by broad budget categories that are not mutually exclusive. Consumer spending does not equal business revenue.

Apparel & Services: Total \$ Average Spent

\$49,840,570 \$5,146.69

\$281,328,451 \$4,419.10

\$848,450,654 \$4,379.26

Spending Potential Index	189	162	161
Computers & Accessories: Total \$	\$6,769,175	\$37,631,636	\$114,300,702
Average Spent	\$699.01	\$591.12	\$589.96
Spending Potential Index	272	230	229
Education: Total \$	\$29,834,978	\$161,379,084	\$489,636,401
Average Spent	\$3.080.85	\$2.534.94	\$2,527.25
Spending Potential Index	273	224	224
Entertainment/Recreation: Total \$	\$85,457,361	\$455,916,416	\$1,375,436,095
Average Spent	\$8,824.59	\$7,161.52	\$7,099.28
Spending Potential Index	267	217	215
Food at Home: Total \$	\$113,755,487	\$651,713,002	\$1,964,879,071
Average Spent	\$11,746.75	\$10,237.08	\$10,141.68
Spending Potential Index	239	208	206
Food Away from Home: Total \$	\$80,483,659	\$459,906,873	\$1,389,832,590
Average Spent	\$8.310.99	\$7.224.20	\$7,173.59
Spending Potential Index	249	217	215
Health Care: Total \$	\$86,630,488	\$453,494,739	\$1,365,237,773
Average Spent	\$8,945.73	\$7,123.48	\$7,046.64
Spending Potential Index	243	194	192
HH Furnishings & Equipment: Total \$	\$52.327.457	\$276,751,245	\$836,391,784
Average Spent	\$5,403.50	\$4,347.20	\$4,317.02
Spending Potential Index	245	197	196
Investments: Total \$	\$198,083,209	\$953,276,300	\$2,899,745,303
Average Spent	\$20,454.69	\$14,974.02	\$14,966.97
Spending Potential Index	438	320	320
Retail Goods: Total \$	\$595,479,267	\$3,280,785,936	\$9,906,911,012
Average Spent	\$61,491.04	\$51,534.45	\$51,134.29
Spending Potential Index	236	198	196
Shelter: Total \$	\$390,075,416	\$2,158,171,781	\$6,514,955,387
Average Spent	\$40,280.40	\$33,900.47	\$33,626.79
Spending Potential Index	282	238	236
TV/Video/Sound Equipment:Total \$	\$25,595,836	\$145,091,102	\$438,591,213
Average Spent	\$2,643.11	\$2,279.08	\$2,263.78
Spending Potential Index	242	209	207
Travel: Total \$	\$50,689,066	\$261,706,134	\$787,771,889
Average Spent	\$5,234.31	\$4,110.87	\$4,066.07
Spending Potential Index	293	230	227
Vehicle Maintenance & Repairs: Total \$	\$26,775,662	\$150,792,797	\$457,367,121
Average Spent	\$2,764.94	\$2,368.65	\$2,360.69
Spending Potential Index	258	221	220

Spending Potential Index 258 221 220

Data Note: The Spending Potential Index represents the amount spent in the area relative to a national average of 100.

Source: Expenditure data are derived from the 2001, 2002 and 2003 Consumer Expenditure Surveys, Bureau of Labor Statistics. ESRI forecasts for 2006 and 2011.