

## Occupation Deep Dive (Snapshot view)

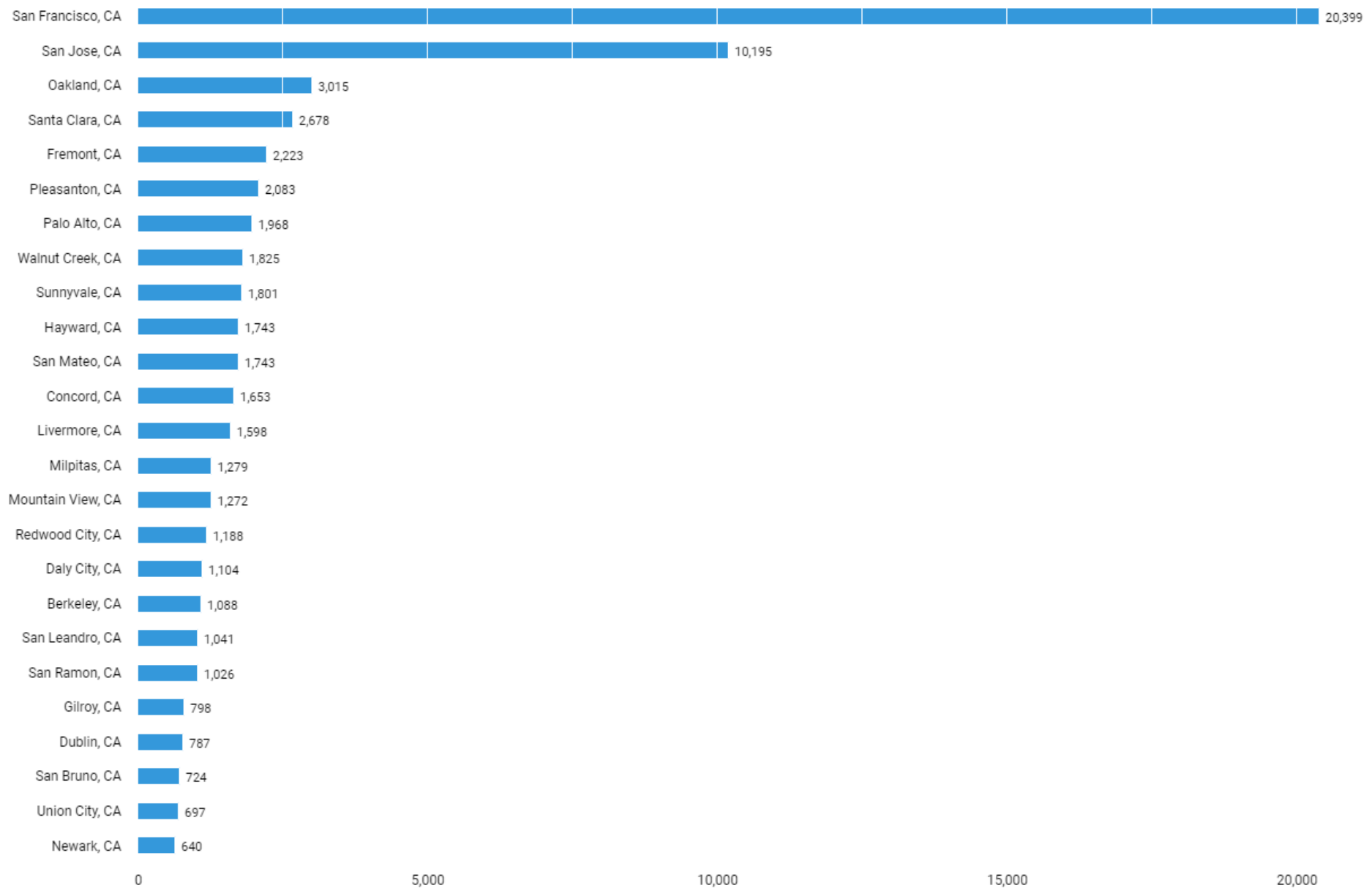
There are (76,498 job postings) between (Jun. 21, 2021 - Jun. 20, 2022 (Data not available after Jun. 19, 2022)) in your area for the selected criteria.

### Active Selections

Last 365 days AND ( County : San Mateo, CA OR County : San Francisco, CA OR County : Santa Clara, CA OR County : Contra Costa, CA OR County : Alameda, CA ) AND ( BGT OCC : Sales Representative OR BGT OCC : Retail Store Manager / Supervisor OR BGT OCC : Account Manager / Representative OR BGT OCC : Account Executive OR BGT OCC : Product Demonstrator OR BGT OCC : Sales Supervisor OR BGT OCC : Sales Assistant OR BGT OCC : Advertising Sales Representative OR BGT OCC : Membership Sales Representative OR BGT OCC : Merchandising Manager ) AND ( ( Education : Both sub-baccalaureate and bachelor's-level credentials (inferred) ) OR ( Education : High school or vocational training (specified) OR Education : Associate's degree (specified) OR Education : Not listed (specified) ) )

### What does demand for this occupation look like?

#### The jobs are in the following locations



Unspecified postings: 0

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### The following occupations and job titles are in demand

BGT OCC		Job Postings	
<b>Sales Representative</b>		<b>26,326</b>	
Job Titles	Job Posting	Job Titles	Job Posting
Sales Representative	1,732	Field Sales Representative	315
Outside Sales Representative	894	Sales Coordinator	303
Inside Sales Representative	609	Bilingual Store Counter Sales	197
Sales Consultant	389	Territory Sales Representative	175
Retail Sales Specialist	334	Route Sales Representative	158
<b>Retail Store Manager / Supervisor</b>		<b>23,649</b>	
Job Titles	Job Posting	Job Titles	Job Posting
Store Manager	1,444	Shift Lead	246
Assistant Store Manager	1,427	General Manager	233
Key Holder	508	Work With Children	202
Assistant Manager	417	Management Trainee	173
Retail Store Manager	328	Area Supervisor	141
<b>Account Manager / Representative</b>		<b>9,808</b>	
Job Titles	Job Posting	Job Titles	Job Posting
Account Manager	1,424	Strategic Account Manager	126
Sales Account Manager	207	Account Director	123
Technical Account Manager	196	Key Account Manager	100
Account Coordinator	150	Account Representative	98
Senior Account Manager	129	Client Manager	76
<b>Account Executive</b>		<b>8,735</b>	
Job Titles	Job Posting	Job Titles	Job Posting
Account Executive	1,759	Strategic Account Executive	129
Enterprise Account Executive	419	Commercial Account Executive	99
Sales Executive	225	Mid-Market Account Executive	82
Senior Account Executive	195	Account Executive - Remote Optional	59
Sales Account Executive	172	Account Executive, Enterprise	56

Product Demonstrator		3,046	
Job Titles	Job Posting	Job Titles	Job Posting
Brand Ambassador	667	Product Demonstrator	88
Event Specialist	258	In-Store Product Promoter	69
Cds Product Demonstrator	190	Wholesale Warehouse Food Demonstrator	61
Food Demonstrator	113	Cds Product Demonstrator - Usd/Human Resources	41
Event Staff	110	Ambassador	34
Sales Supervisor		2,717	
Job Titles	Job Posting	Job Titles	Job Posting
Sales Lead	191	Sales Supervisor	60
Cds Shift Supervisor	130	Cds Senior Shift Supervisor	52
Catering Sales Manager	106	Head Of Growth	48
Inside Sales Manager	63	Assistant Store Leader	35
Sales And Service Leader	61	Mover With Bellhop - Make Tips And Es	33
Sales Assistant		1,195	
Job Titles	Job Posting	Job Titles	Job Posting
Sales Assistant	172	Sales Support	61
Inside Sales Associate	110	Sales Support Representative	37
Sales Administrator	86	Business Manager Assistant	13
Sales Support Administrator	66	Sales Support Assistant	12
Sales Support Specialist	62	Sales Support Coordinator	12
Advertising Sales Representative		441	
Job Titles	Job Posting	Job Titles	Job Posting
Deliver In Free Time With Gopuff	73	Advertising Sales Representative	18
Advertising Assistant - Home	72	Advertising Sales Representative Print/Digital	17
Advertising Account Executive	29	Advertising Sales Executive	12
Deliver In Free Time With Gopuff/Bevmo	22	Sales - Advertising	11
Sales Executive - Advertising	19	Customer Specialist Ad	9
Membership Sales Representative		319	
Job Titles	Job Posting	Job Titles	Job Posting
Member Services Representative	81	Member Services Specialist	11
Member Service Representative	35	Membership Sales Advisor	11
Membership Sales Representative	30	Membership Sales Advisor, - Equinox Fitness Clubs	11
Membership Sales Advocate - Located In	22	Membership Counselor/Front Desk	8
Membership Sales Representative - Located In	22	Membership Sales	8

Merchandising Manager		262	
Job Titles	Job Posting	Job Titles	Job Posting
Merchandising Manager	21	Manager, Digital Merchandising	8
Stock Supervisor	18	Merchandise Supervisor	8
Site Merchandising Manager	16	Merchandising And Inventory Manager	7
Merchandise Operations Leader	15	Digital Merchandising Manager	6
Retail Supervisor, Merchandising	10	Manager, Merchandise Execution	6

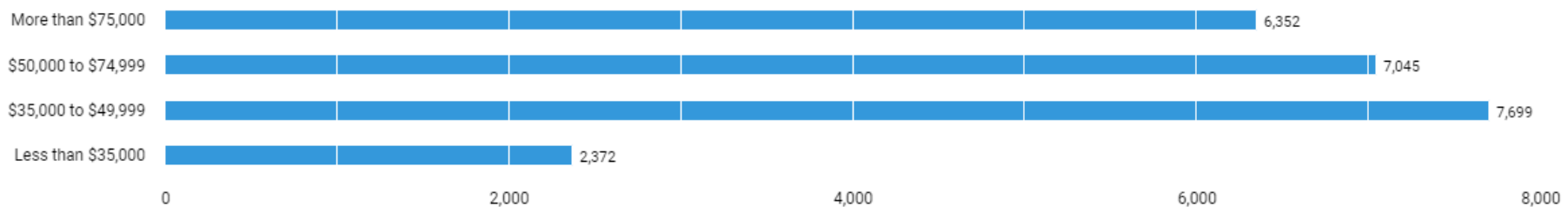
Unspecified postings: 13

## What are salary indicators for this occupation?

### The salaries of these jobs are distributed across the following categories

Mean real-time salary = \$64K

Median real-time salary = \$53K



Unspecified postings: 53,030

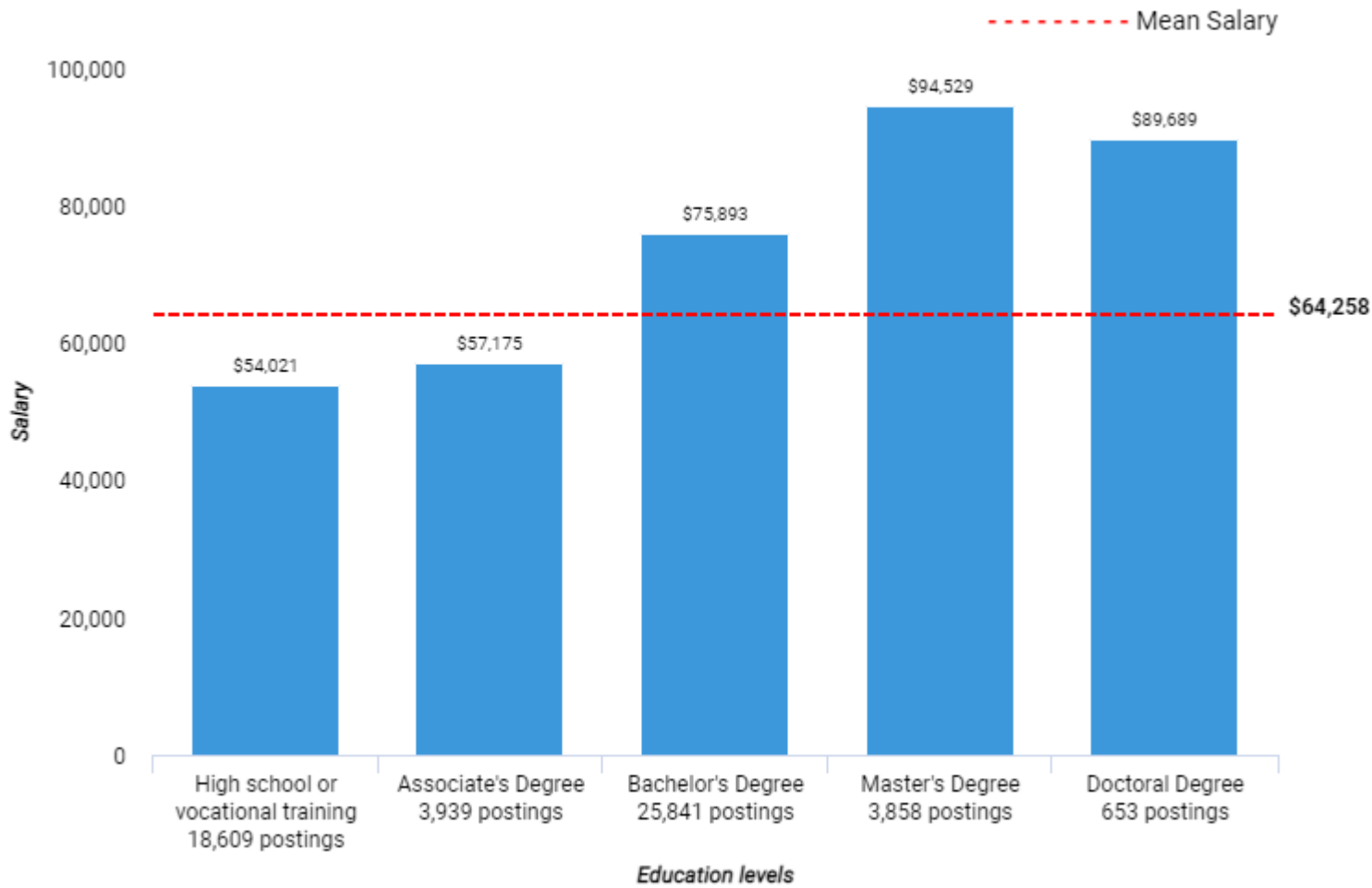
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### The salaries of these jobs are distributed across the following education attainment levels



Unspecified postings: 61,595

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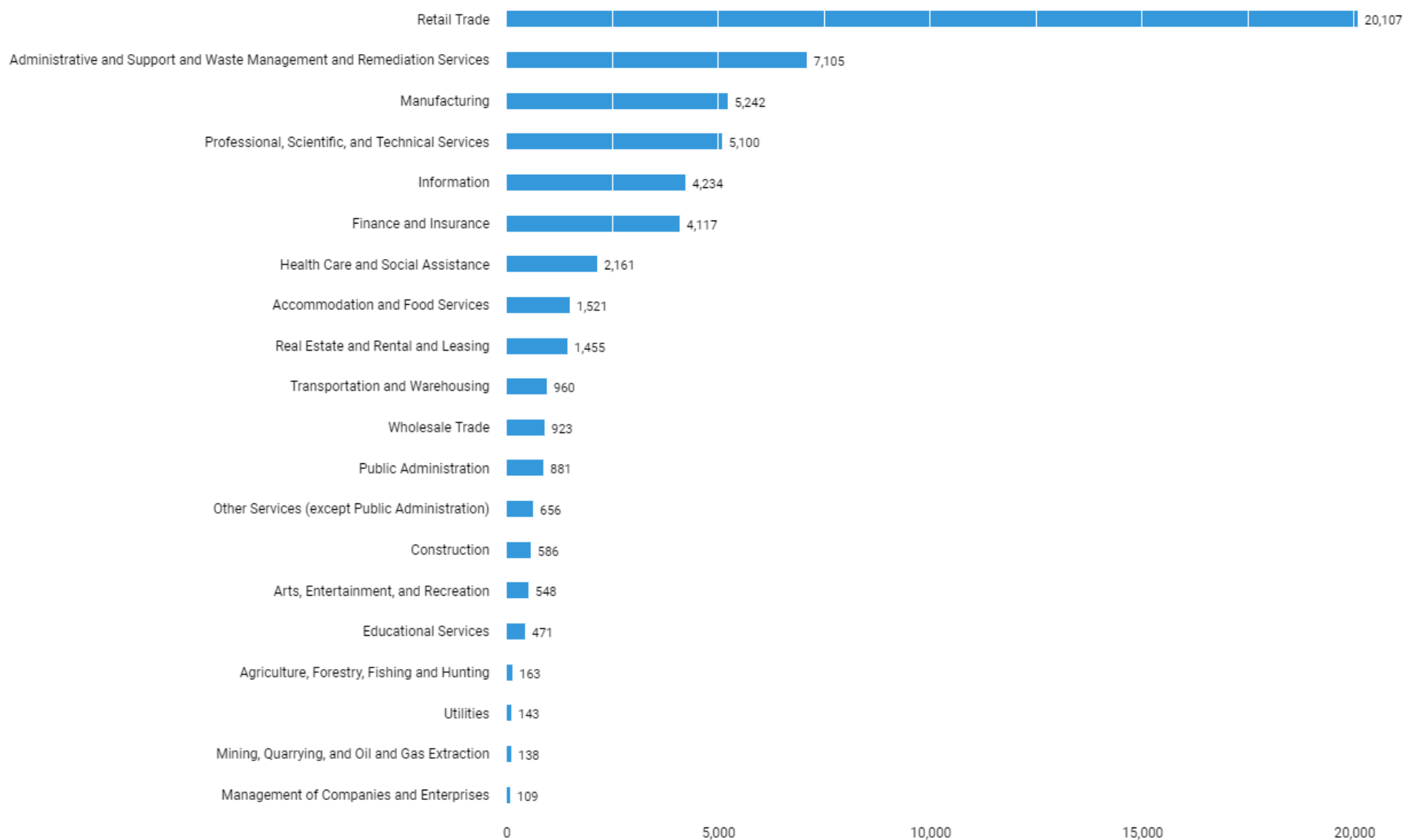
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### Who is hiring and in what industries?

#### The jobs are categorized into the following industries



Unspecified postings: 19,878

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### The following employers are hiring for these job titles

Employer		Job Postings	
<b>Walmart / Sam's</b>		<b>918</b>	
Job Titles	Job Posting	Job Titles	Job Posting
Usa Staff Product Management	22	Staff Product Management, Ai MI	17
Staff Product Management-Sponsored Products Advertising	21	Team Lead, Walmart Connect	17
Advanced Data Analytics, Manager	18	Partner Manager, Walmart Connect	14
Manager II, Advanced Analytics - Data Stewardship - Walmart Connect	18	Stocking & Unloading Walmart Store	14
Department Supervisor	17	Usa Coach/Operations Manager Trainee	12
<b>Whole Foods Market, Inc.</b>		<b>743</b>	
Job Titles	Job Posting	Job Titles	Job Posting
In-Store Shopper	62	Meat Associate Team Leader Assistant Department Manager	27
In-Store Shopper - Hire	38	Bakery Associate Team Leader Assistant Department Manager	26
In-Store Shopper - Hire -End	37	Grocery Associate Team Leader Assistant Department Manager	26
In-Store Shopper -End	37	In Store Shopper	25
Produce Associate Team Leader Assistant Department Manager	30	Store Support Associate Team Leader Customer Service, Front End Support Assistant Manager	24
<b>West Coast Convenience Llc</b>		<b>657</b>	
Job Titles	Job Posting	Job Titles	Job Posting
131 Convenience Store Manager	5	100 Convenience Store Manager	4
155 Convenience Store Assistant Store Manager	5	101 Convenience Store Manager	4
159 Convenience Store Manager Spanish	5	102 Convenience Store Assistant Store Manager Spanish	4
60 Convenience Store Manager	5	132 Convenience Store Assistant Store Manager	4
100 Convenience Store Assistant Store Manager	4	134 Convenience Store Manager Spanish	4

Nordstrom		581	
Job Titles	Job Posting	Job Titles	Job Posting
Beauty Sales	8	Beauty Counter Manager - Diptyque - Valley Fair	3
Area Manager Warehouse	4	Beauty Counter Manager - Shiseido - Centre	3
Assistant Manager	4	Beauty Counter Manager - U Beauty - Valley Fair	3
Beauty Sales - Clinique	4	Area Manager 2	2
Beauty Counter Manager - Bobbi - Valley Fair	3	Area Manager Warehouse, 2Nd Shift	2
Club Demonstration Services		500	
Job Titles	Job Posting	Job Titles	Job Posting
Cds Product Demonstrator	111	Event Specialist	29
Cds Shift Supervisor	92	Brand Ambassador	24
Wholesale Warehouse Food Demonstrator	52	Food Sample/Demo Sales Representative	23
Food Demonstrator	41	In-Store Food Sample Sales Representative	18
Cds Senior Shift Supervisor	35	Product Demonstrator	16
Gap Inc.		497	
Job Titles	Job Posting	Job Titles	Job Posting
Assistant Manager	27	Lead - Merchandising	4
Assistant Manager - Valley Fair	5	Manager	4
Retail Supervisor, Merchandising	5	Assistant Account Manager	3
Assistant Manager, Merchandising	4	Assistant Manager - Town & Country	3
District Manager	4	Business Engagement Analyst - Inventory Management	3
Salesforce		489	
Job Titles	Job Posting	Job Titles	Job Posting
Account Executive, Small & Growth Business - Financial Services	6	Account Executive - Mid Commercial	3
Account Executive	4	Account Executive, Enterprise - Slack	3
Account Executive, Mid Market - Slack	4	Account Executive, General Enterprise Technician - Slack	3
Business Development Representative - Verticals	4	Install Account Executive, Retail & Consumer Goods - Growth Business	3
Account Executive - Marketing Cloud	3	Account Development Representative, Mulesoft	2



Walgreens Boots Alliance Inc		478	
Job Titles	Job Posting	Job Titles	Job Posting
Shift Lead	238	Hero Emerging Store Manager Military And Veterans	18
Emerging Store Manager	61	Store Manager Unassigned	18
Pharmacy Operations Manager	59	Hero Store Manager Unassigned Smuh Military And Veterans	3
Hero Shift Lead Military And Veterans	51	Registered Manager Local Specialty	3
Store Manager	21	Hero Store Manager Unassigned Military And Veterans	2
O'Reilly Automotive Inc		401	
Job Titles	Job Posting	Job Titles	Job Posting
Bilingual Store Counter Sales	169	Professional Accounts Specialist Pas	11
Retail Sales Specialist	132	Store Manager In Training	3
Assistant Store Manager	69	Sales Specialist	2
Bilingual Retail Counter Sales	14	Professional Accounts Specialist	1
Target		384	
Job Titles	Job Posting	Job Titles	Job Posting
General Merchandise Team Leader	51	Fulfillment Operations Team Leader	23
Service & Engagement Team Leader	49	Team Leader	22
Style Team Leader	44	Seasonal Store Attendant	13
Property Management Lead	27	Specialty Sales	13
Specialty Sales Team Leader	25	Service And Engagement Team Leader	10
Hudson Group		310	
Job Titles	Job Posting	Job Titles	Job Posting
Retail Shift Leader	43	Assistant Store Manager - Airport - , , United States	14
Assistant Store Manager - Airport	32	Retail Shift Leader - , , United States	14
Airport Store Leader	30	Retail Store Manager - , , United States	14
Airport Shop Team Leader	26	Airport Shop Team Leader - , , United States	13
Airport Store Leader - , , United States	16	Manager - Airport Shop - , , United States	13
Odoo		280	
Job Titles	Job Posting	Job Titles	Job Posting
Channel Account Executive	43	Channel Account Manager Spanish	39
Channel Account Manager	40	Software Sales Specialist Spanish	15
Senior Account Executive	40	Account Executive	2
Software Sales Specialist	40	Mid-Market & Corporate Account Executive	2
Channel Account Executive Spanish	39	Sales Specialist	2

Allied Universal		279	
Job Titles	Job Posting	Job Titles	Job Posting
Locations Us - Ca	57	Account Manager - Technician Site	8
Account Manager	29	Event Staff-Greek And Theatre-Bill Civic	6
Assistant Account Manager	22	Account Manager - Commercial Real Estate	5
Client Manager	16	Account Manager - Security Department	5
Account Manager - Cleared Site	11	Account Manager - Technology	5
Verizon Communications Incorporated		276	
Job Titles	Job Posting	Job Titles	Job Posting
Retail Sales Specialist	86	Sales Consultant	7
Retail Sales Specialist - In	55	Account Manager Retail Smb	6
Enterprise Sales Client Executive	16	Business Sales Account Executive	6
Business Sales Account Manager	14	Client Executive Business Markets	5
Sales Client Partner	8	Seasonal Sales Support Specialist	4
Google Inc.		274	
Job Titles	Job Posting	Job Titles	Job Posting
Account Executive	7	Account Executive, Retail	3
Games Merchandising Manager, Google Play	5	Account Manager Entry Level	3
Program Manager, Sales Development Strategy And Operations	4	Account Strategist, Smb Advertising Sales, Google Customer Solutions	3
Technical Account Manager, Chrome Os Partner Engineering	4	Enterprise Field Sales Representative, Looker, Google Cloud	3
Account Executive, Business Sales	3	Independent Software Vendor Sales Specialist, Google Cloud	3
Sephora		268	
Job Titles	Job Posting	Job Titles	Job Posting
Sales And Service Leader	61	Assistant Marketing Manager, Brand Media	4
Sales And Service Coordinator	50	Assistant Manager, Client	3
Assistant Store Manager	27	Assistant Marketing Manager, Makeup	3
Store Manager	14	Assistant Marketing Manager, Site Marketing	3
Store Director	5	Manager, Reporting And Systems	3

Sysco Corporation		264	
Job Titles	Job Posting	Job Titles	Job Posting
Outside Sales Representative	49	Outside Sales Representative Bay	13
Bilingual Outside Sales Representative	21	Account Coordinator, Contract Sales - Usbl - Us	12
Outside Sales Representative City	18	Outside Sales Representative -Bilingual/Spanish	10
Outside Sales Consultant	15	Account Executive, Contract Sales - Usbl - Us	9
Account Coordinator, Contract Sales	13	Sales Trainee - Usbl - Us	8
VF Corporation		263	
Job Titles	Job Posting	Job Titles	Job Posting
Vans Floor Supervisor	23	The Face Floor Supervisor	10
Vans Retail Assistant Store Manager	18	Vans Floor Supervisor In ,	9
Floor Supervisor	11	Vans Retail Stockroom Assistant Manager	6
Vans Retail Floor Supervisor	11	Stock Supervisor	5
Assistant Store Manager	10	Timberland Assistant Store Manager Premium Outlets ,	5
Neighbor Com		250	
Job Titles	Job Posting	Job Titles	Job Posting
Store Neighbors Stuff - Gig	86	List Garage - - Less Than	63
List Garage Or Parking Space - - Less Than	76	Store Neighbor's Stuff - Gig	25
Estee Lauder Company		244	
Job Titles	Job Posting	Job Titles	Job Posting
Key Holder - Cosmetics Store	11	Assistant Manager - Cosmetics Store	6
Freelance Beauty And Fragrance Sales - The Estee Lauder	9	Key Holder - Cosmetic Store	6
Key Holder - Aveda	8	Freelance - Mer - Contingent	5
Key Holder - The Cosmetics Store	8	Key Holder - Aveda - Center	5
Key Holder - Aveda - Mall	7	Mac Freelancer - Contingent - Bay Area, Sf	5
AT&T		229	
Job Titles	Job Posting	Job Titles	Job Posting
Account Executive	28	Brand Ambassador Downtown	10
Sales Representative	27	Field Sales Representative	7
Sales Development Executive	26	Sales Executive Acquisition	6
Sales Executive Mid-Market	13	Bilingual Spanish Brand Ambassador Downtown	5
Account Development	12	Business To Business Sales Development Program - Grads	5

Macy's		227	
Job Titles	Job Posting	Job Titles	Job Posting
Manager, Business Administration	13	Brand Sales Specialist - Polo	5
Brand Sales Support Specialist	8	Visual Support Captain	5
Manager, Merchandise Execution	6	Brand Ambassador, Valley Fair	4
Store Manager	6	Brand Sales Specialist - Polo, Valley Fair	4
Brand Ambassador	5	Beauty Account Coordinator Lancome	3
Amazon		219	
Job Titles	Job Posting	Job Titles	Job Posting
Amazon Fresh - Hire	17	Account Manager, Startup Team	3
Amazon Fresh	14	Aws Enterprise Sales, Games	3
Cloud Technical Account Manager	5	Digital Native Business Account Manager, Aws	3
Customer Solutions Manager	5	Senior Cloud Technical Account Manager	3
Sales Productivity Program Manager	4	Senior Cloud Technical Account Manager Us	3
CVS Health		217	
Job Titles	Job Posting	Job Titles	Job Posting
Retail Store Manager	72	Store Manager In Training	5
Shift Supervisor Management Trainee	60	Field Beauty Sales Coordinator	3
Retail Store Manager Listing At Cvs Health In	19	General Management Development Program Undergraduate And Graduate	3
Shift Supervisor/Management Trainee - Cvs	10	Operation Manager	3
Shift Supervisor Trainee	6	Underwriting Hire Trainee Undergrad	3
AutoZone Auto Parts		213	
Job Titles	Job Posting	Job Titles	Job Posting
Manager Trainee	89	Shift Supervisor	41
Commercial Sales Manager	82	Field Sales Representative	1

Unspecified postings: 9,381

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### What credentials are needed for the job?

#### The following skills are most requested (Specialized Skills)

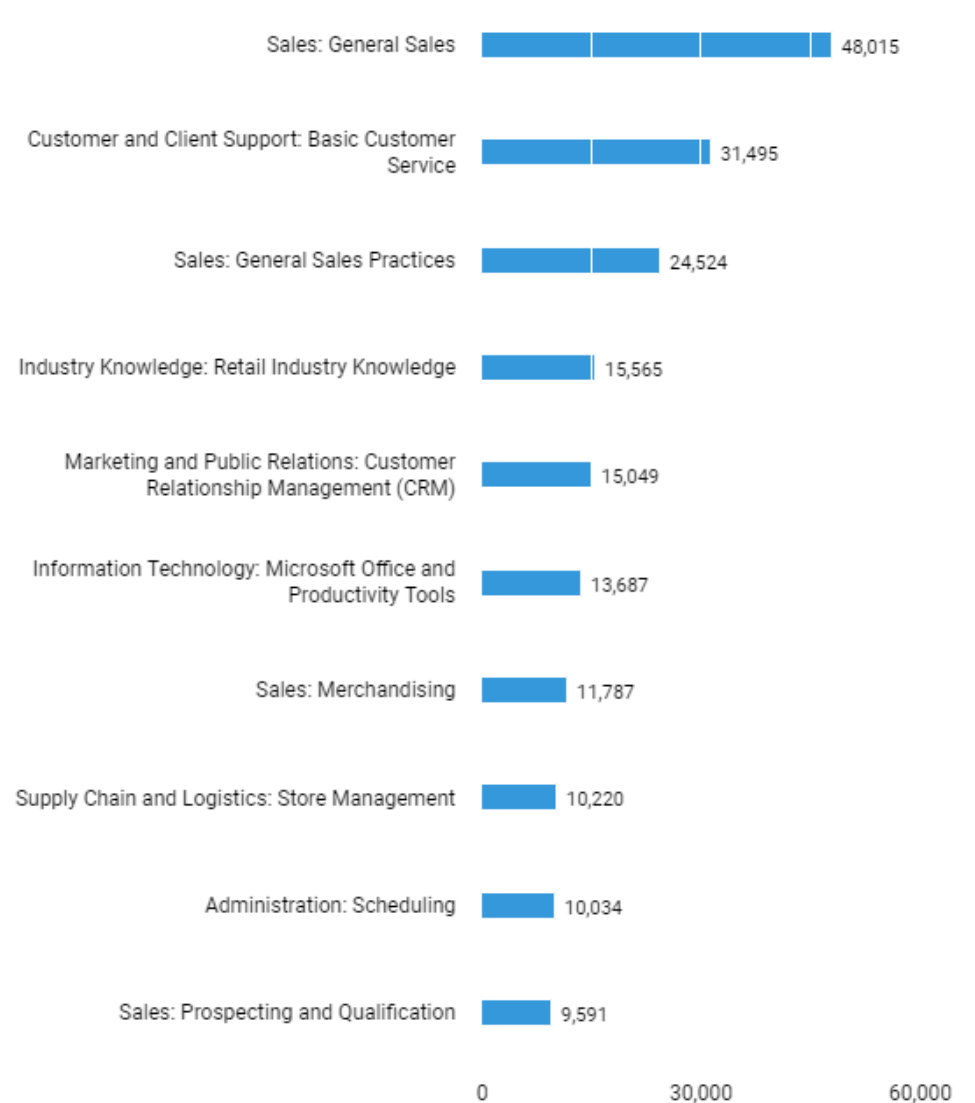
Jun. 21, 2021 - Jun. 20, 2022 (Data not available after Jun. 19, 2022)  
 There are 76,498 postings available with the current filters applied.  
 There are 5,637 unspecified or unclassified postings.



Unspecified postings: 5,637

#### The following skill clusters are most requested

Jun. 21, 2021 - Jun. 20, 2022 (Data not available after Jun. 19, 2022)  
 There are 76,498 postings available with the current filters applied.  
 There are 9,772 unspecified or unclassified postings.



Unspecified postings: 9,772

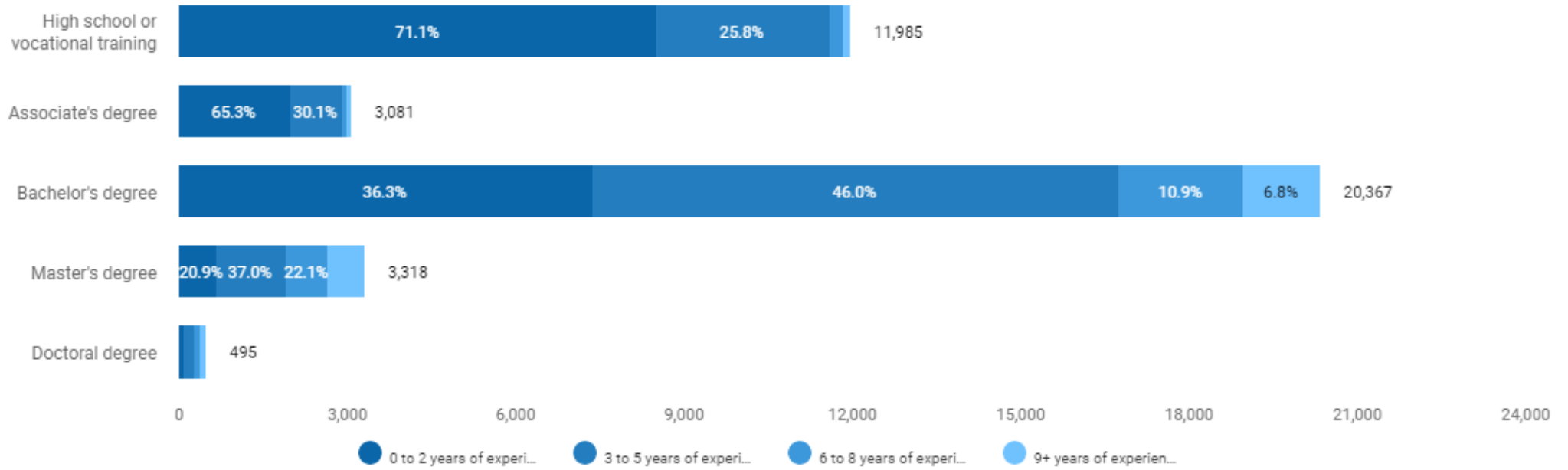
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### The following levels of education and levels of experience are requested



Unspecified postings: 45,944